

## **Strata Starter SLR Incentive Terms & Conditions**

By participating in this incentive you confirm that you have ensured that such participation is in compliance with your company's own internal policies and procedures regarding anti-bribery, gifts, favours and entertainment.

### **Terms and Conditions**

1. Only net new end-user deal registrations approved on or before 31st January 2022 by Palo Alto Networks that are tagged with campaign code *"FY21Q3-EMEA Westcon Strata Starter Campaign-01Feb21"* are eligible.
2. Additional criteria for deal registration eligibility:
  - 2.1. The SLR has been executed.
  - 2.2. The SLR report has been read out to the end-user in the presence and/or with support by your local Westcon team.
  - 2.3. The deal registration is linked to one of the EMEA-based Westcon entities in "Distributor name".
  - 2.4. The deal registration is for logged as "Main Speedboat Type: Strata".
3. All EMEA-based Palo Alto Networks NextWave partners are eligible to partake in this incentive.
4. Each eligible approved deal registration will be rewarded with a \$100 Amazon voucher, issued in local currency. (in regions where Amazon isn't a suitable supplier an alternative such as preloaded MasterCard will be arranged).
5. All incentive rewards will be issued after the end of the incentive period on 31st January 2022.
6. Awards will be allocated from a pre-set prize fund and allocated on a first-come, first-served.
7. Westcon reserves the right to withdraw any prizes should your Westcon Group account be in arrears.
8. Registration is on behalf of the company, not the individual.
9. Prizes will be issued to winners and declared to business owners or senior directors. No cash alternatives available.
10. Westcon is not responsible for any Reseller tax liabilities\* (Please see note below)
11. Westcon reserves the right to withdraw or amend the incentive or prize at any time.
12. Any queries regarding this incentive should be submitted in writing to [SecurityMarketing.EMEA@westcon.com](mailto:SecurityMarketing.EMEA@westcon.com)

\* By taking an active part in selecting and arranging for my staff to participate in the above incentive, even though Westcon is providing the benefit, I am responsible for the declaration and payment of any applicable PAYE and National Insurance liabilities related to this incentive. Westcon will ensure that you have sufficient information for that declaration.